

JUST CLICK, PTZINT, AND SIGN



# LegalWills is the market leader and industry pioneer in online Will services.

#### **About Legal Wills**

We provide the tools for people to create their own legal Will, Power of Attorney, Living Will (Power of Attorney for Healthcare), and more.

Our mandate is to allow people to create common legal documents in a very easy, convenient, private, secure and cost-effective manner, without the need to pay the high expenses of a lawyer. We go far beyond any do-it-yourself kit or online repository of legal forms and documents. If you wish, all of your legal documents can be stored and maintained by you online, in a completely private and secure portal. This will ensure that you can keep it updated to reflect any changes in your financial or family situation.

## At a Glance





Canada's **ONLY** online
Will writing service serving
all Provinces & Territories in
both official languages

99% satisfaction rate







120,000

documents created in 2023



## Our Story

Founded in 2000 by Tim Hewson and Henry Raud, former colleagues at a large tech company, LegalWills has become Canada's leading online estate planning service. Henry, Tim and a group of colleagues had a tradition of Friday after-work drinks. One Friday, the topic of Wills came up when a colleague mentioned that they knew they needed a Will, but didn't have one. It turned out that not one person out of the 15 around the table had a Will. They were a mixed group; some had children, some owned a house, some were married, but what they all had in common was that they all had decent jobs and all knew they needed a Will, yet not one of them had one. It seemed like a broken system, and this got Henry and Tim's wheels turning. They started meeting with a number of lawyers to see if there was potential for a more convenient, affordable solution, and LegalWills was born. Our first Will service went online in 2001, and the service has been expanded and improved every year for the last 20 years.

## **About Us**

With offices in Canada, the United States and the United Kingdom, LegalWills allows people to create common legal documents in a very easy, convenient, private, secure and cost-effective manner, without the need to pay the high expenses of a lawyer.





We work with local attorneys to develop online legal services that are of the highest quality and in accordance with the laws of the customer's local jurisdiction. We go far beyond any do-it-yourself kit or online repository of legal forms and documents. If you wish, all of your legal documents can be stored and maintained by you online, in a completely private and secure manner. This will ensure that you can keep it updated to reflect any changes in your financial or family situation.

#### **Our Executive Team**

### **Tim Hewson**

Chief Executive Officer

Tim Hewson co-founded PartingWishes Inc. in 2000. Since graduating from Loughborough University of Technology in the UK with an Honours degree in Human Factors, he has accumulated over 15 years experience as a telecommunications consultant and Business Manager for small companies in the UK and in Canada. He also has extensive experience in e-commerce business management for large corporations in Canada and the United States, and has worked as a Product Manager for market leading Call Center and Unified Messaging products.

Tim has over 20 years of experience helping people to write their Will and other estate planning documents. He has been interviewed by many of the major news media outlets including CTV, Global News, The Toronto Star, and other leading Canadian publications. He has also contributed to a number of financial planning books.

Throughout his career, Tim has written extensively on the subject of Will writing and estate planning, and is available to speak on said topics.



To book Tim for an interview, speaking opportunity, or collaboration, inquiries can be sent to:

media@legalwills.ca

#### **Our Executive Team**

## **Henry Raud**

President and Chief Technology Officer

Henry Raud has over 20 years experience in the PC, telecommunications and software development industry

Since graduating with an Honours Computer Science degree from the University of Toronto, he has held several technology and executive management positions in a multinational corporation. During that time, he has been responsible for the successful delivery of many complex software development projects.

Henry joined forces with Tim Hewson in 2000 to form PartingWishes Inc.

As President and CTO, he has full accountability and responsibility for all web site and software development activities, as well as managing the financials of the corporation.



#### **Our Services**



#### **Last Will & Testament**

Create a perfect, lawyer-approved legal Will from the comfort of your own home.



#### **Power of Attorney**

Name someone to handle your finances should you ever become incapacitated.



#### **Living Will**

Specify your health care wishes in case you are ever unable to communicate.



#### **Expatriate Will**

If you live outside of Canada, or have assets in the US or UK.





We will develop trusts for your furry friend based on the age and forecasted wellness needs. You can name a caregiver and ensure your pet is cared for if you are unable to.

# What Our Competition Doesn't Offer

#### **MyLifeLocker Executor Tool**

Users can document their assets and important information in a secure place, which can be printed and stored with the Will or managed entirely online.

The user can then set people up as Keyholders™ who will gain access to this information after he or she has passed.

#### **MyVault Storage System**

Users can upload important files such as photos, documents, instructions on where to find the Will, etc...

The user can then set up Keyholders™ to access these files once he or she has passed.

#### The LegalWills Advantage - Our Exclusive Features



Group beneficiaries

Staggered payouts for minor trusts

Different trust setup for different minors

Lifetime interest trusts

Text descriptions for a distribution plan

Joint Executors

Multiple alternate Executors

Multiple formats for your final document

Two-factor authentication

Document print service



Complementary Wills to cover US or UK assets

Optional service to have the Will reviewed by estate planning lawyer

Bilingual/available in all provinces & territories in Canada

#### Additional Services to Support Estate Planning

MyFuneral service to describe funeral wishes

Service to document inventory of assets for your Executor(s) or Power of Attorney

Ability to upload files and documents to be accessed by family and loved ones

Ability to prepare messages to be distributed after your passing

### Lawyers



Inconvenient

X Hard to Update

Intimidating Process

#### **Blank Forms**





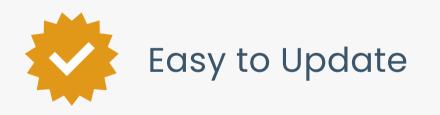
Not Specific to Jurisdiction













# Why Choose Legal Wills



#### **LONGEVITY**

22 years in business with year over year growth. We are a sustainable business with no reliance on outside funding.



#### MARKET LEADER

LegalWills heads the pack of online Will providers by both revenue and volume of Wills created.



#### **COMPREHENSIVE**

The most comprehensive service on the market. Joint executors, complex bequests, lifetime interest trusts, mirror Wills, pet trusts, Expat Wills and flexible trusts for minors, plus our Digital Vault and Lifelocker storage for assets and documents.



#### **INNOVATIVE TECHNOLOGY**

Support for ALL Canadian jurisdictions, white label APIs, e-signature and digital storage, fully bilingual, 2-factor authentication and one click Mirror Wills.



#### **ON DEMAND REPORTING**

Don't wait to find out your commission. You can access your portal at anytime and pull aggregated reports



#### **SOCIAL PROOF**

We take pride in our outstanding customer service and reviews. We have 5x the number of 5-star reviews compared to all other competitors - combined.

# Partnership Opportunities



1 ) Link Service

2 Embed Service

3 — ( API Service



#### **Partnership Opportunities**

# OPTION ONE Link Service

Simply refer your clients to LegalWills.ca.

#### **HOW DOES IT WORK**

You just need a banner link from our team and you are ready to go! All ongoing support is handled by LegalWills.ca at no cost.

#### **BEHIND THE SCENES**

We'll be hard at work creating a custom landing page where your clients will create their Will and accompanying documents after clicking the link you provided. For every sale, you earn a commission.

#### **LIKE-MINDED ORGANIZATIONS**

H&R Block, Big Brothers & Sisters, Ontario Teachers Union, and the Canadian Diabetes Association (...and many more).

# OPTION TWO Embed Service

Our white label 'embed service' allows you to completely integrate the LegalWills.ca experience onto your website.

#### **HOW DOES IT WORK**

We will provide you with a code snippet to insert in the backend of your website. That's it!

#### **BEHIND THE SCENES**

Orders and emails will be processed by LegalWills.ca. Once the initial set-up is complete, we will take care of each and every transaction.

#### **LIKE-MINDED ORGANIZATIONS**

Toronto Humane Society, as well as several insurance brokers, financial advisors and charity organizations.

# API Service

Functions like the embed service, except all LegalWills branding will be removed and the service can be branded as your own.

#### **HOW DOES IT WORK**

Orders are processed, pricing is established and emails are generated by the partner.

Services are purchased by the partner directly from LegalWills.ca. This allows partners to offer their own estate planning service directly from their website and determine their own pricing.

#### **BEHIND THE SCENES**

This option requires a slightly more technical implementation. Our company would work more closely with yours to set up the API service. As always, we will be committed to a successful and convenient delivery.



#### **Partnership Opportunities**



# Commissions & Discounts

With Option 1 & 2, you can earn commissions and offer discounts on any of our services.

As a partner, you will receive 30% of each sale; you can choose how to distribute this between your discount offered and your commissions earned.

I.e. For example, a partner could offer a 10% discount and then earn a 20% commission (on each sale). In another example, you could choose to put the full 30% towards your commission.

## What Will Partnership Cost?

LegalWills.ca handles all associated costs. We incur all legal, licensing, insurance, infrastructure, customer service and product development costs.

# Interested in offering free Wills for your clients?

LegalWills can create unique activation codes to be distributed to your clients offer a discount or even free services. You will then be periodically invoiced for the activation codes that have been redeemed (not every code that has been generated). If a code is generated and distributed, but not used, you don't pay.

## MyClients

Our newly launched service, MyClients, allows you to create accounts for your clients, and to view them in a simple list while logged in to your affiliate account. Furthermore, it allows you to login to any of the accounts you have created, in order to maintain the account and any associated legal documents.

This is a feature that has been requested by financial planners and legal professionals in the past, so it was specifically designed with attorneys, financial planners, and advisors in mind.

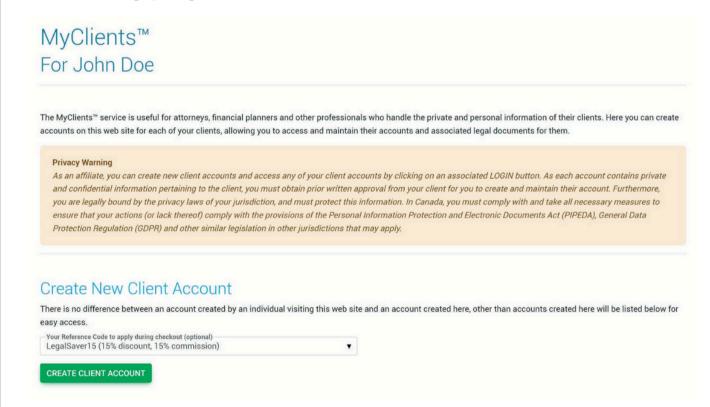




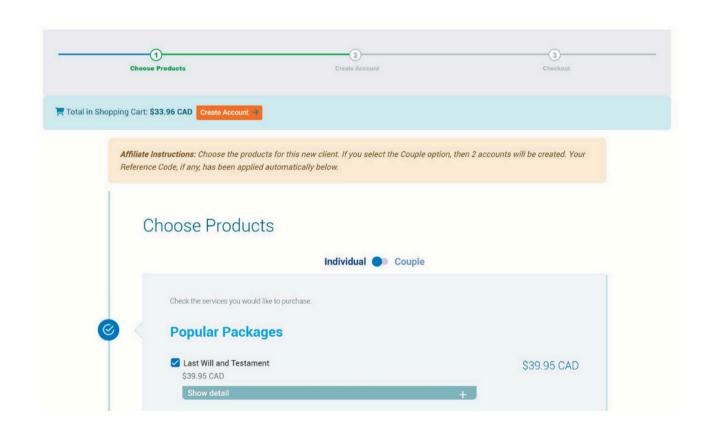


## How it Works

When you access the MyClients service, you will see the following page:



You will then be able to select which of your affiliate Reference Codes (if any) is automatically applied when creating a new account. When you click on the "CREATE CLIENT ACCOUNT" button, then you will be taken to our regular checkout pages to create the new account, exactly as a new member would be, except we provide some simple instructions to help:



#### **MyClients: How it Works**



After a client account is created, when you return to the MyClients service, you will now see them listed under your "Existing Clients":

#### **Existing Clients**

You have 3 Clients:

SEARCH

	Name	City	Userid	Account Created	Membership Expires	MyWill Downloaded
LOGIN	Robert Jones robjones@rogers.com	Wasaga Beach, Ontario, Canada	robbyjones458	October 17, 2018 Active account	October 17, 2048	February 22, 2024
LOGIN	John Smith jsmith89@gmail.com	Dawson Settlement, New Brunswick, Canada	johnsmith89	September 6, 2021 Active account	September 6, 2027	June 20, 2024
LOGIN	Sophie Reynolds sophie@hipix.ca	Toronto, Ontario, Canada	sophie2023	February 5, 2023 <i>Trial account</i>	February 5, 2024	Never



Each client listed has a "LOGIN" button beside it. If you click a LOGIN button you will be automatically logged in as the client, so that you can create documents, etc.

When you click "Log Out" to exit the clients account, you are returned to the MyClients service.

Behind the scenes, there is no difference between an account created by an individual visiting our website and an account created as an affiliate using the MyClients service, other than accounts you create with this service are tagged to your affiliate ID.



# Here's what people are saying about LegalWills



# Our Ratings

4.9
Google

4.9 the facebook





## **Media Shout Outs**















#### What Our Clients Are Saying...



## Darlene Nichol Facebook Review

Writing your will is never an easy to do and something most people like myself procrastinate to do.

I purchased LegalWills Package on and off with TurboTax. It was the best purchase I have made. It provided detailed step by step instructions and options. I could edit at anytime. It had my funeral decisions and messages included. I am at peace knowing all my wishes are documented.

Rated 5/5



#### **Dan Marlowe**

Google Review

With the pandemic and being front line health care workers, my wife and I needed to redo our Wills. We had so many changes, I decided to explore doing them from scratch online and discovered Canadian Legal Wills. In a nutshell, I couldn't be happier with the experience. Convenient, easy, supportive and very cost efficient. Talia was a tremendous resource and I would highly recomment this service to anyone needing to take care of their estate.

Thanks for the peace of mind!

Rated 5/5



#### Sebe P

TrustPilot

I wanted to express my relief and appreciation that this service provided is definitely a very beneficial way to create and safely store your Will. Recently had to confront the loss of my better half and wish to state that everything went off smoothly. The document created through this service was valid and accepted by all the regulatory authorities of the land

Rated 5/5



#### What Our Affiliates Are Saying About Us...



I recently used LegalWills to create a will & also reffered my mom to the platform to update her own. I'm overdue in stating how impressed I am with your platform & flow.

Rob Onley
CEO of Notary Pro



LegalWills.ca has been a go-to platform to help support our members with creating their own Wills and Testaments.

Ensuring their final wishes are prepared in a way they are comfortable with, the easy to navigate platform, and affordable cost allows our members the peace of mind everyone should have when dealing with end-of-life choices.

Marnie Drinkwalter
FBC Legal Services



Legal Wills provides exceptional service with an excellent product!

I am grateful for a partner like Legal Wills – they have helped so many Canadians create quality essential estate planning documents in a place, very affordably.

**Barb McKay** *Estate Planning Specialist* 





## Contact Us

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#### **PHONE**

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#### WEBSITE

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#### **EMAIL**

Tim@LegalWills.ca

#### **FACEBOOK**

@LegalWills

#### **TWITTER**

@LegalWills

#### **INSTAGRAM**

@LegalWills

#### LINKEDIN

/Company/LegalWills